



MANITOBA



KC SMARTPORT

MEMORANDUM OF UNDERSTANDING ON INLAND PORT DEVELOPMENT

BETWEEN
KANSAS CITY SMARTPORT, INC., U.S.A.,
as represented by the Chairman of the Board (“KC SmartPort”)
AND
THE PROVINCE OF MANITOBA, CANADA,
as represented by the Premier of Manitoba (“Manitoba”)

Hereinafter designated as the Parties.

WHEREAS:

- The Parties desire to enhance collaboration and cooperation on transportation and logistics matters of mutual interest;
- Manitoba and the Kansas City region are connected by the International Mid-Continent Trade and Transportation Corridor that extends across North America linking Canada, the United States and Mexico; and,
- The Parties are striving to become leading global inland transportation and logistics gateways of choice for North America;

Therefore, Manitoba and KC SmartPort hereby establish a Memorandum of Understanding (MOU) on inland port development.



PURPOSE:

The purpose of this MOU is to develop inland ports in the respective regions, based on best practices, and establish linkages between the Parties that will demonstrate the potential for a North American Inland Port Network that benefits all concerned.

JOINT ACTIONS:

The two Parties will work together on the following priorities to move forward the development of inland ports in their respective regions and a North American Inland Port Network:

- a) Establish an effective mechanism for consultation, cooperation and exchange of information, including the sharing of best practices on inland port development;
- b) Facilitate communication and collaboration between transportation and logistics providers across each mode of transportation.
- c) Explore projects that will build cargo and trade volumes and ancillary activities through the Manitoba and Kansas City regions, to jointly develop each as global transportation and logistics gateways of choice for intra-NAFTA and overseas trade, including but not limited to:
 - Investigate and develop linked inland container facilities to efficiently marshal and organize Asian-NAFTA trade occurring through the continental port and rail systems;
 - Investigate and develop aviation linkages between Winnipeg International Airport and KC “Aerotropolis”;
 - Investigate the potential for developing new and more efficient global supply chains through the two regions via the alternative port gateway systems of Churchill, Manitoba and Lazaro Cardenas and Manzanillo, Mexico;
 - Partner with North American Super Corridor Coalition (NASCO) on a secure international trade corridor project related to intelligent transportation systems and security protocols; and,
- d) Support International Mid-Continent Trade and Transportation Corridor projects and programs of mutual interest, including investigating Intelligent Transportation System (ITS) opportunities and programs that may support secure and seamless corridor development.

AMENDMENT AND TERMINATION:

This memorandum may be amended by agreement of the Parties in writing at any time. Any party may terminate its involvement in this memorandum by giving three months prior notice in writing to the other party.

COORDINATION AND IMPLEMENTATION:

A Manitoba-KC SmartPort MOU Steering Committee, co-chaired by representatives designated by the two Parties, will be responsible for ensuring the intent of this Memorandum of Understanding is fulfilled, and for recommending any future actions to the Parties.

This MOU does not create any enforceable legal or equitable rights, or obligations, but merely acknowledges the intentions of the Parties to pursue mutually beneficial initiatives.

This Memorandum of Understanding is signed on this _____ day of October, 2005.

Original signed by

Kenneth Hoffman
Chairman
KC SmartPort, Inc.

Original signed by

The Honorable Gary Doer
Premier
Province of Manitoba